



# AGC Report

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Associated Contractors of New  
Mexico

# OVERVIEW

- Observations on Trump Administration
- Some Progress on Legislative Priorities
- Playing Offense on Regulatory Field
- AGC Diversity & Inclusion
- Board Business Plan
- Questions/Discussion

# OBSERVATIONS ON TRUMP ADMINISTRATION

# TRUMP ADMINISTRATION

- Being run like a bad family owned small business
  - Autocratic leader
  - No coordination of message, mission
  - Employees operate in fear
    - Family members have broad portfolio but no accountability
    - Frank discussion/internal criticism discouraged
    - Pits individuals/groups against others
  - Lack of delegation
    - Reviewing applicants for 3<sup>rd</sup> tier Department jobs
    - Only 20% of confirmable posts nominated

# TRUMP ADMINISTRATION

- Resulting in.....
  - Squandering of the power of the Office
  - Ignoring essential elements of stagecraft
  - Sending conflicting messages/undermining credibility (Comey firing; tweets on “travel ban”)
  - Making GOP Congressmen wary of being thrown under the bus/hung out to dry (House health care bill is “mean”)
  - Putting House in play for Dems
    - GOP holding 23 seats in CDs Hillary won
    - Dems need 24 for control

# AGC MAKING BEST OF OPPORTUNITIES

- Met w/ DOT Secy Chao days after confirmation
- Mtg w/ DOL Secy Acosta in June with follow-up 7/10
- Numerous discussions w/ infrastructure team
- Serving on small advisory group to help OPL
- But waiting for 2nd level appointments to build relationships

# AGC LEGISLATIVE AGENDA

# TRUMP INFRASTRUCTURE PLAN

- Quietly unveiled in budget/infrastructure broadly defined
- Components
  - Making targeted federal investments
  - Encouraging self-help
  - Reform the permitting process
- AGC-NAM Coalition
  - Unveiled 5/17; 60 + organizations represented
  - Need to make permanent



# TAX REFORM

- AGC goals
  - Lower rates, Simplification, Permanency, Fund and finance infrastructure, Eliminate AMT, Eliminate Death Tax and Reform C corps and pass throughs simultaneously
- Current draft of House bill
  - Repeals AMT & Death Tax
  - Retains mortgage interest, charitable, R&D deductions
  - Lowers & condenses tax brackets
    - Individual rates: 12-25-33%
    - Business rates: 20% C-corp and 25% S-corp
  - 50% deduction of cap gains, dividends, interest income (16.5% top effective rate)

# REGULATORY REFORM

- Portman (R-OH)-Heitkamp (D-ND) reform bill
  - Require cost benefit analysis
  - Review process for major regs (10 years)
- AGC Senate EPW testimony 5/3
  - 6 year permitting delays cost \$3.7T in lost employment and economic gain
  - Sequential & duplicative reviews add hurdles
    - If NEPA ok, 404 permit OK
    - One-stop permitting: single form for all data
    - Citizen suit reforms

# REGULATORY AGENDA

# AGC AS REGULATORY ROLLBACK ADVOCATE & RESOURCE

- Lobbied Congress on for CRA actions
- Prepared approximately 200 pages worth of detailed reforms/comments
  - Make Federal Agencies Responsible Again Document
  - Environmental Permitting and Review (NEPA, 404, ESA)
  - Buy America/n
- Invited to speak with EPA, Corps, GSA officials
- Border Wall Discrimination

# REGULATORY ROLLBACK SUCCESS

- **Final Rules Repealed**
  - Blacklisting
  - OSHA Volks Rule (Injury & Illness Recordkeeping SOL)
- **Final Rules Delayed**
  - Silica (9/23/17)
  - OSHA Electronic Injury & Illness Recordkeeping (no new date suggested for compliance)
  - Joint employer doctrine
- **Back to the drawing board**
  - EPA “waters of the US”

# MTG WITH LABOR SECRETARY

- **Agenda items**
  - **PLA Executive Order**
    - Unaware of below the surface issues
  - **OSHA Silica Std**
  - **Paid Leave for Federal Contractors**
  - **OSHA drug testing language**
  - **Davis-Bacon Reform**
  - **Multiemployer Pension Reform**

# BORDER WALL PENALTIES

- 23 state and local jurisdictions considering penalties
  - No future contracts
  - Divest in state pensions
- AGC retained Wilmer Hale through aid of patron
  - Broad federal preemption
  - Letter from Sen Johnson (R-WI) to DHS
  - AGC seeking meeting w/DHS
- Lack of additional funding curbing appetite
  - DHS has asked for limited proposals
  - Larger firms passing for now

# Presidents Trillion Dollar Infrastructure plan

- \$200B public money
- Enticing State and Local governments to put up more dollars
- Increased use of Public, Private, Partnerships
- Full plan not released
- Not a lot of details
- Advocating it is like pushing jello across the room, no structure



# AGC DIVERSITY INITIATIVE

- Created Diversity and Inclusion Forum last year
- Demonstrate that AGC is home for all who contribute to the industry
- Direct underrepresented participants to AGC educational programs
- Reach out to minority organizations (NAMC)
- Seek to improve DBE programs
- Create diversity awards (company and chapter)
- Encourage mentorship at the chapter level

# Board of Directors 6 Prong Business Plan

1. Advocacy
2. Workforce
3. Membership
4. Non-Dues Revenue
5. AGC Organization – Maintaining Relevance
6. AGC Centennial Celebration

# Centennial Celebration

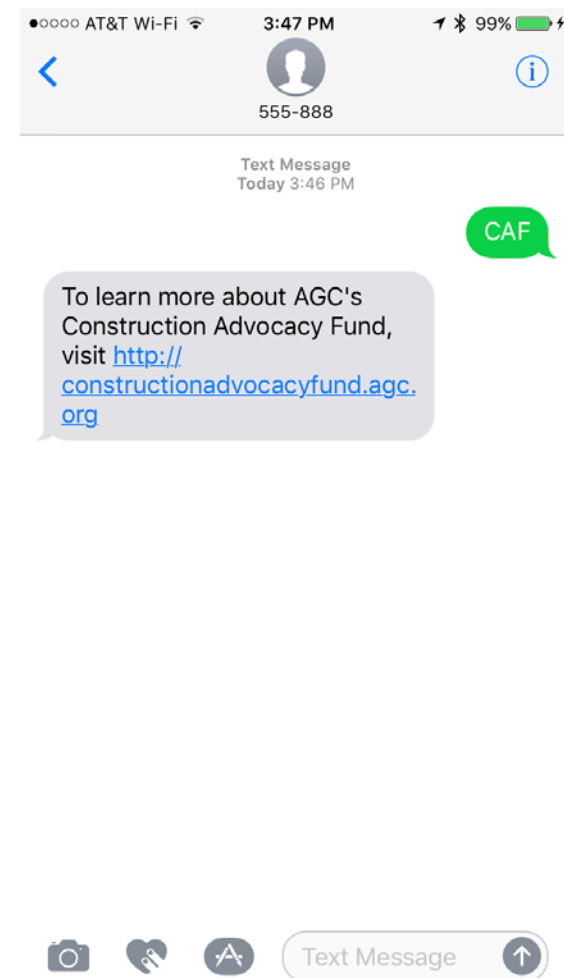
1. Centennial Book
2. 100 Years of AGC Website
3. Centennial Videos
4. Commission and Release Study
5. History of Construction Exhibit
6. Centennial Convention and Gala

# THE CONSTRUCTION ADVOCACY FUND



THE ASSOCIATED GENERAL CONTRACTORS OF AMERICA

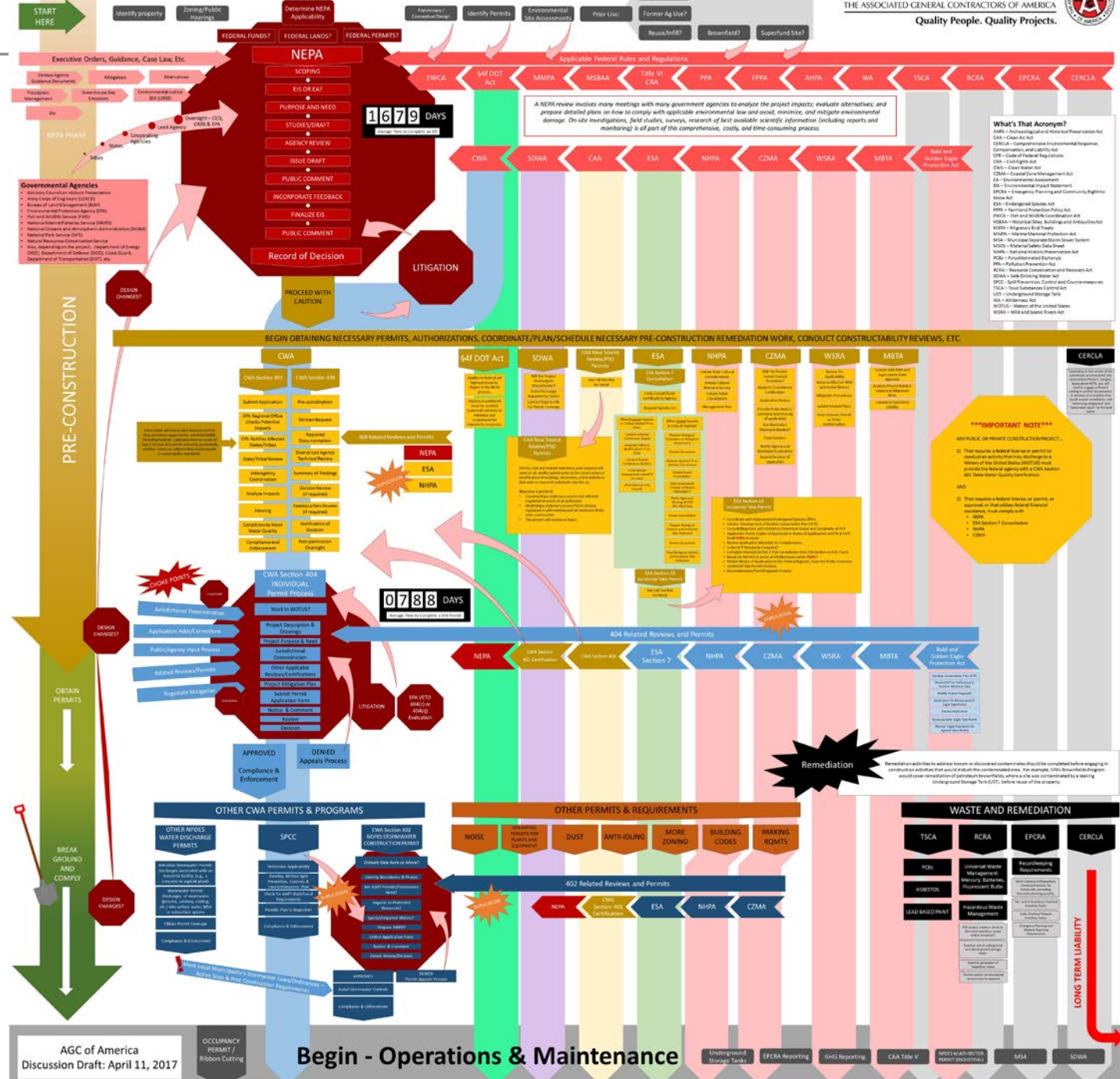
Text "CAF" to 555-888



THE CONSTRUCTION  
ADVOCACY FUND   
THE ASSOCIATED GENERAL CONTRACTORS OF AMERICA

- *Advocates construction issues on Capital Hill*
- *Advocates regulatory issues in regulatory agencies*
- *Advocates in the courts to support construction issues*

# So you want to BUILD? Good luck with that...



## Begin - Operations & Maintenance



## Establishing a New Fund Advisory Council

- *To Help Guide Work of the Fund*
- *To Play Leading Role in Fundraising*
- *Made Up of Two Chapter Executives, AGC Leaders & High-Level Donors*



## Providing New Opportunities with Chapters

- *AGC of America to Get Involved in State and Local Issues of National Significance*
- *Advertising On Issues Important to the Industry*
- *Deploying Go-Teams to Help Get Out the AGC Vote Prior to Election Day*





## More Aggressive Fundraising Efforts

- *Focusing on Larger Firms and Engaged Firms*
- *But Will Continue Asking All Member Firms to Contribute*
- *\$5M from AGCA Reserves put into fund*



## Text “Donate” to 555-888

- *Who can give?*
  - *Corporations*
  - *Individuals*
  - *Chapters*

